CHOICES Association Inc. Financial Statements For the year ended March 31, 2020

CHOICES Association Inc.

Financial Statements

For the year ended March 31, 2020

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Independent Auditor's Report

To the Directors of CHOICES Association Inc.

Opinion

We have audited the financial statements of CHOICES Association Inc. (the "Association"), which comprise the statement of financial position as at March 31, 2020, and the statements of changes in net assets, revenue and expenses and cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at March 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with the financial reporting provisions of the Program Guidelines of the Ministry of Community and Social Services as described in Note 1.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

Without modifying our opinion, we draw attention to Note 1 to the financial statements, which describes the basis of accounting. The financial statements are prepared to assist the Association to comply with the financial reporting provisions of the Ministry of Community and Social Services. As a result, the financial statements may not be suitable for another purpose. Our report is intended solely for the Association and the Ministry of Community and Social Services and should not be distributed to or used by parties other than the Association or the Ministry of Community and Social Services.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation and fair presentation of these financial statements in accordance with the financial reporting provisions of the Program Guidelines of the Ministry of Community and Social Services as described in Note 1, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BOO canada LLP

Chartered Professional Accountants, Licensed Public Accountants Burlington, Ontario June 29, 2020

CHOICES Association Inc. Statement of Financial Position

March 31		2020		2019	
Assets					
Current Cash Accounts receivable Prepaid expenses HST receivable	\$	1,019,193 102,341 40,476 361,210	\$	973,708 91,240 22,773 182,955	
		1,523,220		1,270,676	
Capital assets (Note 2) Cash - restricted (Note 3)		2,276,930 54,841		2,386,435 52,093	
	\$	3,854,991	\$	3,709,204	
Liabilities and Net Assets					
Current Accounts payable and accrued liabilities (Note 6) Current portion of long-term debt (Note 4) Ministry of Housing capital reserve (Note 3)	\$	1,703,953 83,923 54,841	\$	1,443,117 509,287 52,093	
		1,842,717		2,004,497	
Long-term debt (Note 4)		478,558		137,520	
		2,321,275		2,142,017	
Net assets Net assets in Nevada lottery fund Net assets internally restricted reserve fund (Note 5) Net assets in operating fund	_	8,319 123,000 1,402,397		8,319 123,000 1,435,868	
		1,533,716		1,567,187	
	\$	3,854,991	\$	3,709,204	

On behalf of the Board:

Katis (Catherine) Carr Director

Director

CHOICES Association Inc. Statement of Changes in Net Assets

For the year ended March 31	Nevada Lottery Fund	Internally Restricted Reserve Fund	Operating Fund	2020	2019
Net assets, beginning of year	\$ 8,319	\$ 123,000	\$ 1,435,868	\$ 1,567,187	1,620,922
Deficiency of revenue over expenses for the year	 -	-	(33,471)	(33,471)	(53,735)
Net assets, end of year	\$ 8,319	\$ 123,000	\$ 1,402,397	\$ 1,533,716	1,567,187

CHOICES Association Inc. Statement of Revenue and Expenses

For the year ended March 31		2020	2019	
Revenue				
Provincial subsidy	\$	9,911,684	\$ 9,580,580	
Special needs funding	·	179,230	91,573	
Ontario disability support program		523,047	555,702	
Fee for service		497,197	456,113	
Program revenue		=	87,100	
Federal subsidy		79,286	79,286	
Donations		8,274	30,117	
Interest income		2,152	2,238	
Rent		35,910	_,	
		11,236,780	10,882,709	
	_	11,230,760	10,002,709	
Expenses				
Administration (Note 9)		998,372	941,468	
Amortization		109,505	100,304	
Employee benefits		1,147,618	1,077,195	
Employee salaries		4,488,573	4,573,563	
Food and supplies		207,742	237,476	
Insurance		58,782	60,858	
Interest expense		9,828	10,375	
Miscellaneous		4,387	3,092	
Purchased services		2,556,349	2,351,661	
Purchased services - out paid resources		697,687	691,054	
Rent		132,570	57,875	
Repairs and maintenance		650,348	688,334	
Staff training		20,608	9,171	
Staff travel		36,341	35,966	
Supplies		69,228	15,055	
Utilities	_	79,565	80,249	
		11,267,503	10,933,696	
Capital reserve allowance	_	2,748	2,748	
		11,270,251	10,936,444	
Deficiency of revenue over expenses for the year	\$	(33,471)	\$ (53,735)	

CHOICES Association Inc. Schedule 1 - Revenue and Expenses Day Programs

For the year ended March 31		2020		
Revenue				
Provincial subsidy	\$	918,238	\$	959,407
Special needs funding		-		4,113
Fee for service	_	83,379		25,041
	_	1,001,617		988,561
Expenses				
Administration (Note 9)		100,170		125,090
Amortization		31,421		6,192
Employee benefits		138,351		136,116
Employee salaries		487,867		483,404
Food and supplies		10,336		16,949
Insurance		12,462		14,023
Miscellaneous		17		1,036
Purchased services		93,890		90,455
Rent		12,775		11,655
Repairs and maintenance		115,909		83,850
Staff training		1,443		673
Staff travel		2,219		2,635
Supplies		8,298		_
Utilities	_	20,345		20,679
	_	1,035,503		992,757
Deficiency of revenue over expenses	\$	(33,886)	\$	(4,196 <u>)</u>

CHOICES Association Inc. Schedule 2 - Revenue and Expenses Family Home Program

For the year ended March 31	2020	2019
Revenue Provincial subsidy Ontario disability support program	\$ 537,607 111,172	\$ 506,906 114,662
entand disability support program	648,779	621,568
Expenses Administration (Note 9) Employee benefits Employee salaries Food and supplies Purchased services Repairs and maintenance Staff training Staff travel (recovery) Supplies	27,641 25,424 108,584 7 170,898 - 836 7,109	56,089 25,424 111,164 - 168,020 71 - 7,109 178
Excess of revenue over expenses	 \$ 340,499 308,280	\$ 368,055 253,513

CHOICES Association Inc. Schedule 3 - Revenue and Expenses Supported Independent Living Program

For the year ended March 31	2020	2019
Revenue		
Provincial subsidy Ontario disability support program	\$ 607,539 \$ 10,631	433,649 -
	618,170	433,649
Expenses		
Administration (Note 9)	76,610	62,604
Employee benefits	106,333	65,928
Employee salaries	290,295	179,820
Food and supplies	7,647	1,237
Insurance	426	300
Miscellaneous	80	1,579
Purchased services	222,555	149,500
Rent	14,176	4,650
Repairs and maintenance	5,279	176
Staff training	5,785	344
Staff travel	10,032	7,109
Supplies	 8,287	6,338
	 747,505	479,585
Deficiency of revenue over expenditures	\$ (129,335) \$	(45,936)

CHOICES Association Inc. Schedule 4 - Revenue and Expenses Group Living Support Program

For the year ended March 31	2020	2019	
Revenue Provincial subsidy Special needs funding Ontario disability support program	\$ 	7,848,300 \$ 106,939 401,244 8,356,483	7,680,618 62,463 441,040 8,184,121
Expenses Administration (Note 9) Amortization Employee benefits Employee salaries Food and supplies		780,900 42,625 859,258 3,386,131 189,424	697,685 18,988 832,587 3,547,723 217,838
Insurance Miscellaneous Purchased services Purchased services - out paid resources Rent Repairs and maintenance		45,894 4,290 1,819,448 697,687 105,619 477,450	43,691 459 1,726,773 691,054 26,291 481,483
Staff training Staff travel Supplies Utilities	_	12,323 12,914 51,825 49,326	7,888 15,047 6,892 52,897 8,367,296
Deficiency of revenue over expenses	\$	(178,631) \$	(183,175)

CHOICES Association Inc. Schedule 5 - Revenue and Expenses Inclusion and Respite Support Program

For the year ended March 31		2020	2019
Revenue			
Fee for service	<u>\$</u>	413,818 \$	431,072
Expenses			
Administration (Note 9)		13,051	-
Employee benefits		18,252	17,140
Employee salaries		158,924	165,492
Food and supplies		32	1,324
Miscellaneous		-	18
Purchased services		217,593	211,400
Staff training		221	266
Staff travel		4,067	4,066
Supplies		27	1,122
		412,167	400,828
Excess of revenue over expenses	\$	1,651 \$	30,244

CHOICES Association Inc. Schedule 6 - Revenue and Expenses Partner Facility Renewal Program

For the year ended March 31	2020	2019
Revenue Program revenue	\$ - \$	87,100
Expenses Repairs and maintenance	 -	65,677
Excess of revenue over expenses	\$ - \$	21,423

CHOICES Association Inc. Schedule 7 - Revenue and Expenses Other Programs

For the year ended March 31		2019	
Revenue Special needs funding Donations Interest income	\$	72,127 \$ 8,274 2,152	24,997 30,117 2,238
		82,553	57,352
Expenses Amortization Employee salaries Food and supplies Insurance Purchased services Rent Supplies		56,772 296 - 26,244 - 791	40,327 85,960 128 2,844 508 15,279
		84,103	145,046
Deficiency of revenue over expenses	\$	(1,550) \$	(87,694)

CHOICES Association Inc. Schedule 8- Revenue and Expenses Ministry of Housing Program

For the year ended March 31	2020	2019
Revenue Special needs funding Federal subsidy Rent	\$ 164 79,286 35,910	\$ 79,286 -
	 115,360	79,286
Expenses Amortization Interest expense Purchased services Repairs and maintenance Supplies Utilities	35,459 9,828 5,721 51,710 - 9,894	34,797 10,375 5,005 57,077 525 6,673
Capital reserve allowance	 2,748	2,748
Deficiency of revenue over expenses	\$ _,. 10	\$ (37,914)

CHOICES Association Inc. Statement of Cash Flows

For the year ended March 31		2020	2019
Cash flows from operating activities			
Deficiency of revenue over expenses for the year Adjustments to reconcile deficiency of revenue over expenses to net cash provided by operating activities	\$	(33,471) \$	(53,735)
Amortization Changes in non-cash working capital balances		109,505	100,304
Accounts receivable		(11,101)	6,902
HST receivable		(178,255)	(7,984)
Prepaid expenses		(17,703)	(22,027)
Accounts payable and accrued liabilities		260,836	67,367
Ministry of Housing capital reserve		2,748	2,748
Cash flows from investing activity		132,559	93,575
Change in cash - restricted		(2,748)	(2,748)
Cash flows from financing activity			
Repayment of long-term debt	_	(84,326)	(75,124)
Increase in cash during the year		45,485	15,703
Cash, beginning of year	_	973,708	958,005
Cash, end of year	\$	1,019,193 \$	973,708

March 31, 2020

1. Significant Accounting Policies

Purpose of the Association

CHOICES Association Inc. (the "Association") was incorporated without share capital on June 15, 1981 under the laws of the Province of Ontario and is a registered charity exempt from tax under the *Income Tax Act*.

The Association's mission is to actively pursue a continuum of service that will enhance the quality of life for individuals with developmental disabilities and to promote the worth and self-worth of the individuals they serve.

Basis of Presentation

These financial statements have been prepared in accordance with the financial reporting provisions of the Program Guidelines of the Ministry of Community and Social Services (the "MCSS"). The basis of accounting used in these financial statements materially differs from Canadian accounting standards for not-for-profit organizations as follows:

- Allocations to the Ministry of Housing (the "MOH") capital reserve fund are made through the statement of revenue and expenses rather than the statement of funds;
- Amortization is provided on restricted capital assets in an amount equal to the reduction in the principal balance outstanding on mortgage funds in accordance with the Ministry of Housing guidelines. Similarly, amortization is provided on unrestricted capital assets equal to the reduction in principal balance on the outstanding mortgages;
- c) Major repairs, upgrades, expenditures and replacement of capital assets are either funded as an allocation from the MOH capital reserve fund, or expensed in the year of acquisition.

Capital Assets

Capital assets are stated at cost. Amortization is provided on restricted capital assets in an amount equal to the reduction in the principal balance outstanding on mortgage funds in accordance with the Ministry of Housing guidelines. Vehicles are amortized on a straight-line basis over six years.

Revenue Recognition

The Association follows the deferral method of accounting for contributions. Restricted contributions, including subsidies and special needs funding are deferred and recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received.

Revenue from unrestricted donations is recognized as donation revenue as it is received and is receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

March 31, 2020

1. Significant Accounting Policies (Continued)

Revenue Recognition (continued)

Revenue from programs and services are recognized as revenue when the service is provided and if the amount to be received can be reasonably estimated and collection is reasonably assured.

Use of Estimates

The preparation of the financial statements in accordance with the financial reporting provisions established by the MCSS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenditures during the year. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the period in which they become known. Actual results could differ from management's best estimates as additional information becomes available in the future.

Allocation of Central Administration Expenses

The Association allocates central administration costs to programs in accordance with the MCSS financial policy directive. Central administration expenses (Note 9), which do not pertain specifically to a project, are allocated based on management's best estimate on the service or effort expended, the amount of revenue related to the project and are expected not to exceed 10% of total expenditures.

Financial Instruments

Financial instruments are recorded at fair value when acquired or issued. Subsequently, all financial instruments are reported at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each statement of financial position date and charged to the financial instrument for those measured at amortized cost.

Contributed Goods and Services

The Association, from time to time, receives donations of goods. Additionally volunteers contribute extensive time each year to assist the Association in carrying out its activities. Because of the difficulty in determining their fair value, contributed goods and services are not recognized in the financial statements.

March 31, 2020

2. Capital Assets

Capital assets (unrestricted):

		2020		2019
	Cost	 cumulated nortization	Cost	ccumulated Amortization
Land and buildings Westfield Residence Silver Court Residence Mohawk Residence Vehicles	\$ 780,420 391,497 745,074 125,898	\$ 330,951 670,380 82,596	\$ 780,420 391,497 745,074 125,898	\$ 309,152 643,311 57,417
	\$ 2,042,889	\$ 1,083,927	\$ 2,042,889	\$ 1,009,880

Capital assets (restricted):

Capital assets acquired through funds provided by the Government of Ontario consist of the following:

		2020		2019
	Cost	 cumulated mortization	Cost	ccumulated Amortization
Land and buildings Orkney Road Residence Harvest Road Residence Carlisle Residence Rockton Residence	\$ 416,741 473,986 462,522 554,301	\$ 229,716 359,866	\$ 416,741 473,986 462,522 554,301	\$ 212,358 341,766
	\$ 1,907,550	\$ 589,582	\$ 1,907,550	\$ 554,124
Total net book value		\$ 2,276,930		\$ 2,386,435

The Association operates several group homes, the acquisition of which was funded by the Province of Ontario through its respective Ministries: the MCSS and the MOH. Accordingly, the Province of Ontario has registered its financial interest on title thereby restricting the disposition of these facilities. The Association is required under the Portfolio Operating Agreement, Section 7.1, to obtain written consent prior to the disposition of these residences, to which consent may be withheld. In the event of such disposition, the excess of proceeds less any encumbrances against the respective project would be payable to the Province of Ontario through the respective Ministries. Due to fluctuations in market values and the uncertainty regarding the timing of any disposition, the extent of such liability is not determinable and has not been recorded in the financial statements. During the year, there were no dispositions which would require a liability to be recorded to MCSS or the MOH.

March 31, 2020

3. Ministry of Housing Capital Reserve

The Ministry of Housing Capital Reserve Fund has been established to provide for the future major expenditures of the residences. The Association increases this reserve each year by \$2,748.

4.	Long-term Debt	 2020	2019
	Mortgage - \$3,793 (2019 - \$3,764) monthly payments of principal and interest at 2.31% (2019 - 2.16%) semi-annually, secured by Carlisle and Rockton Residences, maturing November 2024 (2019 - November 2019)	\$ 427,240	\$ 462,699
	Mortgage - \$2,071 monthly payments of principal and interest, at 4.3% annually, secured by Silver Court Residence, maturing February 2022	60,546	82,345
	Mortgage - \$2,562 monthly payments of principal and interest at 4.3% annually, secured by Mohawk Residence, maturing January 2022	74,695	101,763
		562,481	646,807
	Less: Current portion	83,923	509,287
		\$ 478,558	\$ 137,520

Principal repayments for the next five years and thereafter are as follows:

2021 2022	\$ 83,923 124,304
2023	37,770
2024	38,647
2025	 277,837
	\$ 562,481

5. Internally Restricted Reserve Fund

On April 24, 2012, the Board of Directors resolved to create an Internally Restricted Reserve Fund with proceeds from the sale of the Hildegard residence. Funds in the amount of \$123,000 are restricted for use for future real estate purchases or as directed by the Board of Directors.

March 31, 2020

6. CHOICES Foundation Inc.

The Association and CHOICES Foundation Inc. (the "Foundation"), have a common objective of providing services to enhance the quality of life on individuals with development disabilities. The Foundation was established to pursue fundraising activities, generally in the name of the Association, and to help the Association meet its organizational objects. As a result, the Association exercises significant influence over the Foundation. The Foundation was incorporated without share capital under the laws of the Province of Ontario and is a registered charity exempt from tax under the *Income Tax Act*.

During the year, the Association used vehicles and buildings that are owned by the Foundation in their operations of the Group Living Support Program. These transactions were a non-monetary, non-reciprocal transfer.

7. Contingencies

There are certain legal claims outstanding that have arisen in the normal course of business. Due to the nature of these claims and the inability to estimate the outcome, no amounts have been recorded in these financial statements.

8. Financial Instrument Risks

Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Association is exposed to credit risk resulting from the possibility that a customer or counterparty to a financial instrument defaults on their financial obligations. The Association is subject to credit risk through its accounts receivable. This risk has not changed from the prior year.

Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Association is exposed to interest rate risk arising from the possibility that changes in interest rates will affect the fair value of its long-term debt. This risk has not changed from the prior year.

Liquidity Risk

Liquidity risk is the risk that the Association encounters difficulty in meeting its obligations associated with its financial liabilities. Liquidity risk includes the risk that, as a result of operational liquidity requirements, the Association will not have sufficient funds to settle a transaction on the due date; will be forced to sell financial assets at a value which is less than what they are worth; or may be unable to settle or recover a financial asset. Liquidity risk arises from the Association's accounts payable and accrued liabilities, contingencies and long-term debt. This risk has not changed from the prior year.

March 31, 2020

9. Administrative Expenses

The Association's administrative expenses are allocated based on project costs, which are based on management's best estimate on the service or effort expended, as follows:

	2020		2019	
Expenses Employee salaries Employee benefits Insurance Miscellaneous Purchased services Rent Repairs and maintenance Staff training Staff travel Supplies Utilities	\$ 	590,872 88,092 7,025 1,170 135,711 64,356 32,005 27,224 3,052 39,999 8,866	\$ 480,442 110,695 4,235 1,643 188,502 63,926 14,657 36,697 1,745 29,459 9,467	
Allocation to programs Day Programs Family Home Program Supported Independent Living Program Group Living Support Program Inclusion and Respite Support Program	\$\$	998,372 100,170 27,641 76,610 780,900 13,051	\$ 941,468 125,090 56,089 62,604 697,685	
	\$	998,372	\$ 941,468	

10. Comparative Amounts

The comparative amounts presented in the financial statements have been reclassified to conform to the current year's presentation.

March 31, 2020

11. COVID-19 and Subsequent Event

On March 11, 2020, the World Health Organization declared the outbreak of a novel coronavirus ("COVID-19") as a global pandemic, which continues to spread throughout Canada and around the world. On March 23, 2020, the government of Ontario order the closure of non-essential business which resulted in the Association suspending its day program.

Management is actively monitoring the global situation on its financial condition, liquidity, operations, suppliers, sector, and workforce. During this time, the Association has continued to receive government funding to sustain operations. Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the Association is not able to estimate the effects of the COVID-19 outbreak on its results of operations, financial condition, or liquidity at this time.