CHOICES Association Inc. Financial Statements For the year ended March 31, 2017

# **CHOICES Association Inc.** Financial Statements For the year ended March 31, 2017

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### Independent Auditor's Report

#### To the Directors of CHOICES Association Inc.

We have audited the accompanying financial statements of CHOICES Association Inc. (the "Association"), which comprise the statement of financial position as at March 31, 2017, and the statements of revenue and expenses, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information. These financial statements have been prepared by management based on the financial reporting provisions of the Program Guidelines of the Ministry of Community and Social Services, as described in Note 1.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the financial reporting provisions of the Ministry of Community and Social Services, as described in Note 1; this includes the determination that the basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances, and for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Association's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the Association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Association, as well as evaluating the overall presentation of the financial statements.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at March 31, 2017, and the results of its operations and its cash flows for the year then ended in accordance with the financial reporting provisions of the Program Guidelines of the Ministry of Community and Social Services as described in Note 1.

#### Basis of Accounting and Restriction on Distribution and Use

Without modifying our opinion, we draw attention to Note 1 to the financial statements, which describes the basis of accounting. The financial statements are prepared to assist the Association to comply with the financial reporting provisions of the Ministry of Community and Social Services. As a result, the financial statements may not be suitable for another purpose. Our report is intended solely for the Association and the Ministry of Community and Social Services and should not be distributed to or used by parties other than the Association or the Ministry of Community and Social Services.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants Burlington, Ontario September 11, 2017

### **CHOICES Association Inc. Statement of Financial Position**

March 31	ch 31		2016	
Assets				
Current Cash Accounts receivable Prepaid expenses HST receivable	\$	647,049 209,129 48,216 135,441	\$ 134,942 137,970 24,206 243,234	
		1,039,835	540,352	
Capital assets (Note 2) Cash - restricted (Note 4)		2,590,341 46,597	 2,546,318 43,849	
	\$	3,676,773	\$ 3,130,519	
Current Accounts payable and accrued liabilities Current portion of long-term debt (Note 3) Ministry of Housing capital reserve (Note 4) Long-term debt (Note 3)	\$	1,107,588 302,856 46,597 1,457,041 497,373	\$ 684,890 74,942 43,849 803,681 800,229	
	_	1,954,414	1,603,910	
Net assets Net assets in Nevada lottery fund Net assets internally restricted (Note 5) Net assets in operating fund	е. 2	8,319 123,000 1,591,040	8,319 123,000 1,395,290	
ж М		1,722,359	 1,526,609	
×	\$	3,676,773	\$ 3,130,519	

Director

. Director

The accompanying notes are an integral part of these financial statements.  $\ensuremath{\mathbf{3}}$ 

## CHOICES Association Inc. Statement of Changes in Net Assets

For the year ended March 31	Nevada Lottery Fund	Internally Restricted serve Fund	Operating Fund		2017	2	2016
Net assets, beginning of year	\$ 8,319	\$ 123,000	\$ 1,395,290	\$	1,526,609	\$	1,617,816
Excess (deficiency) of revenue over expenses for the year	 -	-	195,750	У.	195,750		(91,207)
Net assets, end of year	\$ 8,319	\$ 123,000	\$ 1,591,040	\$	1,722,359	\$	1,526,609

The accompanying notes are an integral part of these financial statements.

# **CHOICES Association Inc.** Statement of Revenue and Expenses

For the year ended March 31		2017	_	2016
Revenue				
Provincial subsidy	\$	8,115,287	\$	8,054,716
Federal subsidy	φ	81,254	φ	.81,254
		01,204		
Paper products program		440.000		40,940
Program revenue		140,230		198,352
Ontario disability support program		605,956		602,682
Fee for service		218,310		286,965
Client support funding		52,252		90,034
Special needs funding		221,425		119,704
Donations		4,465		10,295
Fundraising		3,994		2,102
Interest income		-		995
Rent		58,460		68,270
Miscellaneous income		-	_	6,920
	_	9,501,633		9,563,229
Expenses				
Administration (Note 10)		926,551		799,857
Advertising and promotion		277		2,050
Amortization		82,000		72,342
Comfort allowance		,		664
Employee benefits		1,046,137		1,041,896
Employee salaries		4,271,013		4,137,136
Expense recovery		(4,526)		4,101,100
Food and supplies		177,617		187,569
Insurance		60,546		107,505
		16,351		12,551
Interest expense Miscellaneous		30,578		Standard States and States
				7,645
Paper products program costs		2,173		3,711
Purchased services		1,429,194		1,889,290
Purchased services - out paid resources		502,383		597,273
Rent		91,023		122,394
Repairs and maintenance		501,065		580,305
Staff training		20,305		16,946
Staff travel		22,021		41,279
Supplies		663		626
Training incentives		2,886		9,348
Utilities		124,878	-	128,806
		9,303,135		9,651,688
Capital reserve allowance	-	2,748	_	2,748
	_	9,305,883	_	9,654,436
excess (deficiency) of revenue over expenses for the year	\$	195,750	\$	(91,207)

The accompanying notes are an integral part of these financial statements.  $\ensuremath{\mathbf{5}}$ 

# **CHOICES Association Inc.** Schedule 1 - Revenue and Expenses Day Programs

For the year ended March 31		2017	2016
Revenue			
Provincial subsidy	\$	918,662 \$	918,238
Paper products program		-	40,940
Miscellaneous income	_	-	6,920
	-	918,662	966,098
Expenses			
Administration (Note 10)		54,652	88,404
Advertising and promotion		34	112
Amortization		1,813	-
Employee benefits		158,693	139,951
Employee salaries		511,372	507,344
Expense recovery		(3,292)	-
Food and supplies		8,267	9,087
Miscellaneous		150	19
Paper products program costs		2,173	3,711
Purchased services		40,639	60,090
Rent		9,395	7,270
Repairs and maintenance		104,055	121,800
Staff training		1,246	2,340
Staff travel		1,708	4,665
Training incentives		2,886	9,348
Utilities	-	24,512	22,492
		918,303	976,633
Excess (deficiency) of revenue over expenses	\$	359 \$	(10,535)

The accompanying notes are an integral part of these financial statements.  $$6\!$ 

# **CHOICES Association Inc.** Schedule 2 - Revenue and Expenses Family Home Program

For the year ended March 31	2017		2017	
Revenue				
Provincial subsidy	\$	466,627	\$	466,627
Ontario disability support program		169,142		190,444
		635,769		657,071
Expenses				
Administration (Note 10)		68,139		46,362
Advertising and promotion		20		70
Employee benefits		34,523		52,848
Employee salaries		131,627		208,638
Miscellaneous		119		165
Purchased services		365,500		300,760
Rent		25,738		27,145
Repairs and maintenance		1,116		5,036
Staff training		1,213		784
Staff travel		4,463		8,011
Supplies		79		306
Utilities		3,767		6,946
		636,304		657,071
Deficiency of revenue over expenditures	\$	(535)	\$	-

The accompanying notes are an integral part of these financial statements.  $\ensuremath{\overline{7}}$ 

## **CHOICES Association Inc.** Schedule 3 - Revenue and Expenses Supported Independent Living Program

For the year ended March 31	2017			2016	
Revenue					
Provincial subsidy	1	\$	279,542	\$	258,254
Expenses	-				
Administration (Note 10)			78,846		24,599
Advertising and promotion			4		14
Purchased services			1,022		909
Employee benefits			36,918		40,529
Employee salaries			147,533		170,605
Miscellaneous			1,490		447
Rent			3,571		3,768
Repairs and maintenance			197		325
Staff training			1,018		2,311
Staff travel			6,880		12,804
Supplies			585		320
Utilities		_	1,478	_	1,623
ž			279,542		258,254
Excess of revenue over expenditures		\$		\$	

The accompanying notes are an integral part of these financial statements.  $$\mathbf{8}$$ 

## CHOICES Association Inc. Schedule 4 - Revenue and Expenses Group Living Support Program

For the year ended March 31	 2017		2016	
Revenue				
Provincial subsidy	\$ 6,450,456	\$	6,411,597	
Ontario disability support program	436,814		412,238	
Client support funding	52,252		90,034	
Special needs funding	 221,425	_	119,704	
	 7,160,947		7,033,573	
Expenses			5	
Administration (Note 10)	698,484		602,461	
Advertising and promotion	219		703	
Amortization	5,245		-	
Comfort allowance	-		664	
Employee benefits	812,442		761,379	
Employee salaries	3,458,678		3,036,821	
Expense recovery	(1,234)		-	
Rent	38,863		68,742	
Repairs and maintenance	246,776		222,207	
Food and supplies	169,350		178,482	
Insurance	60,546		-	
Miscellaneous	19,522		1,526	
Purchased services	852,858		1,515,998	
Purchased services - out paid resources	502,383		597,273	
Staff training	16,414		11,511	
Staff travel	8,970		15,799	
Utilities	 63,609	_	81,799	
	 6,953,125		7,095,365	
Excess (deficiency) of revenue over expenses	\$ 207,822	\$	(61,792)	

The accompanying notes are an integral part of these financial statements.

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## CHOICES Association Inc. Schedule 5 - Revenue and Expenses Inclusion and Respite Support Program

For the year ended March 31		2017		2016
Revenue				
Fee for service	\$	218,310	\$	286,965
Expenses				
Administration (Note 10)		23,410		28,071
Employee benefits		3,561		45,887
Employee salaries		21,803		207,528
Purchased services		168,785		8,181
Staff training and travel	_	414	_	-
2		217,973		289,667
Excess (deficiency) of revenue over expenses	\$	337	\$	(2,702)

The accompanying notes are an integral part of these financial statements.

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## CHOICES Association Inc. Schedule 6 - Revenue and Expenses Small Water Works Program

For the year ended March 31		2017	2016
Revenue			
Program revenue	<u>\$</u>	20,000 \$	20,000
Expenses			
Administration (Note 10)		300	1,800
Repairs and maintenance		14,359	14,248
Utilities		5,341	3,952
		20,000	20,000
Excess of revenue over expenditures	\$	- \$	-

#### The accompanying notes are an integral part of these financial statements.

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# **CHOICES Association Inc.** Schedule 7 - Revenue and Expenses Partner Facility Renewal Program

For the year ended March 31	 2017	2016
Revenue		
Program revenue	\$ 120,230	\$ 178,352
Expenses Repairs and maintenance	120,230	190,429
Excess (deficiency) of revenue over expenses	\$	\$ (12,077)

The accompanying notes are an integral part of these financial statements.  $12\,$ 

# **CHOICES Association Inc.** Schedule 8 - Revenue and Expenses Other Programs

For the year ended March 31		2017	
Revenue			
Federal subsidy	\$	81,254 \$	81,254
Donations		4,465	10,295
Fundraising		3,994	2,102
Interest income			995
Rent		58,460	68,270
		148,173	162,916
Expenses			
Administration (Note 10)		2,720	8,160
Advertising and promotion		-	1,151
Amortization		74,942	72,342
Employee benefits		-	1,302
Employee salaries		-	6,200
Interest expense		16,351	12,551
Rent expense		13,456	15,469
Repairs and Maintenance		28,691	26,260
Miscellaneous		9,297	5,488
Purchase services		390	3,352
Utilities		11,812	11,994
	· ·	157,659	164,269
Capital reserve allowance		2,748	2,748
Deficiency of revenue over expenses	\$	(12,234) \$	6 (4,101)

The accompanying notes are an integral part of these financial statements.  $13 \label{eq:13}$ 

## **CHOICES Association Inc. Statement of Cash Flows**

For the year ended March 31		2017	2016
Cash flows from operating activities			323
Excess (deficiency) of revenue over expenses for the year Adjustments to reconcile excess (deficiency) of revenue over expenses to net cash provided by operating activities	\$	195,750 \$	(91,207)
Amortization Changes in non-cash working capital balances		82,000	72,342
Accounts receivable		(71,159)	74,366
HST receivable		107,793	(25,104)
Inventory		-	5,189
Prepaid expenses		(24,010)	(1,134)
Accounts payable and accrued liabilities		422,698	(142,214)
Ministry of Housing capital reserve		2,748	2,748
15	_	715,820	(105,014)
Cash flows from investing activities	~		
Change in cash-restricted		(2,748)	(2,748)
Purchase of capital assets		(126,023)	
8	-	(128,771)	(2,748)
Cash flows from financing activity			
Repayment of long-term debt		(74,942)	(72,342)
Increase (decrease) in cash during the year		512,107	(180,104)
Cash, beginning of year		134,942	315,046
Cash, end of year	\$	647,049 \$	134,942

#### March 31, 2017

#### 1. Significant Accounting Policies

#### Purpose of the Association

CHOICES Association Inc. (the "Association") was incorporated without share capital on June 15, 1981 under the laws of the Province of Ontario and is a registered charity exempt from tax under the *Income Tax Act*.

The Association's mission is to actively pursue a continuum of service that will enhance the quality of life for individuals with developmental disabilities and to promote the worth and selfworth of the individuals they serve.

#### **Basis of Presentation**

These financial statements have been prepared in accordance with the significant accounting policies set out below to comply with the funding agreement of the Ministry of Community and Social Services (the "MCSS"). The basis of accounting used in these financial statements materially differs from Canadian accounting standards for not-for-profit organizations as follows:

- a) Allocations to the Ministry of Housing (the "MOH") capital reserve fund are made through the statement of revenue and expenses rather than the statement of funds;
- Amortization is provided on restricted capital assets in an amount equal to the reduction in the principal balance outstanding on mortgage funds in accordance with the Ministry of Housing guidelines. Similarly, amortization is provided on unrestricted capital assets equal to the reduction in principal balance on the outstanding mortgages;
- c) Major repairs, upgrades and expenditures and replacement of capital assets are either funded as an allocation from the MOH capital reserve fund, or expensed in the year of acquisition.

#### **Capital Assets**

Capital assets are stated at cost. Amortization is provided on restricted capital assets in an amount equal to the reduction in the principal balance outstanding on mortgage funds in accordance with the Ministry of Housing guidelines. Similarly, amortization is provided on unrestricted capital assets equal to the reduction in principal balance on the outstanding mortgages. Vehicles are amortized on a straight line basis over five years.

#### **Revenue Recognition**

The Association follows the deferral method of accounting for contributions. Restricted contributions are deferred and recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received.

Revenue from unrestricted donations is recognized as donation revenue as it is received and is receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

#### March 31, 2017

#### 1. Significant Accounting Policies (Continued)

#### Revenue Recognition (continued)

Revenue from services is recognized as revenue when the service is provided and if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from the Mulberry Bush and paper products sales is recorded as revenue as goods are received, price is fixed and determinable and collection is reasonably assured.

Revenue from rent is recognized as revenue as it is received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

#### **Use of Estimates**

The preparation of the financial statements in accordance with the financial reporting provisions established by the MCSS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenditures during the year. These estimates are reviewed periodically and, as adjustments become necessary, they are reported in the period in which they become known. Actual results could differ from management's best estimates as additional information becomes available in the future.

#### Allocation of Central Administration Expenses

The Association allocates central administration costs to programs in accordance with the MCSS financial policy directive. Central administration expenses (Note 10), which do not pertain specifically to a project, are allocated based on management's best estimate on the service or effort expended, the amount of revenue related to the project and are expected not to exceed 10% of total expenditures.

#### **Financial Instruments**

Financial instruments are recorded at fair value when acquired or issued. Subsequently, all financial instruments are reported at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each statement of financial position date and charged to the financial instrument for those measured at amortized cost.

#### **Contributed Goods and Services**

The Association, from time to time, receives donations of goods. Because of the difficulty in determining their fair value, contributed goods and services are not recognized in the financial statements.

#### March 31, 2017

#### 2. Capital Assets

Capital assets (unrestricted):

			2017				2016
	Cost				Cost		cumulated mortization
\$	780,420	\$	-	\$	780,420	\$	-
	391,497		270,466		391,497		251,939
	745,074		597,304		745,074		574,344
_	125,898		7,058	_		_	-
\$	2,042,889	\$	874,828	\$	1,916,991	\$	826,283
	\$	\$ 780,420 391,497 745,074 125,898	Cost Am \$ 780,420 \$ 391,497 745,074 125,898	Accumulated Cost Amortization \$ 780,420 \$ - 391,497 270,466 745,074 597,304 125,898 7,058	Accumulated Cost Amortization \$ 780,420 \$ - \$ 391,497 270,466 745,074 597,304 125,898 7,058	Accumulated Cost Amortization Cost   \$ 780,420 \$ - \$ 780,420 \$ 391,497 \$ 780,420 \$ 391,497 \$ 391,497 \$ 745,074 \$ 391,497 \$ 391,497 \$ 745,074 \$ 125,898 7,058 - \$ 125,898 - \$ 125,898 - \$ 125,898 - \$ 301,497 - \$ 391,497	Accumulated Cost Accumulated Amortization Accumulated Cost Accumulated Amortization Accumulated Cost Accumulated Accumulated Cost Accumulated Acc

#### Capital assets (restricted):

Capital assets acquired through funds provided by the Government of Ontario consist of the following:

20				2017		2016
	-	Cost	10000	cumulated nortization	Cost	ccumulated Amortization
Land and buildings Orkney Road Residence Harvest Road Residence	\$	416,741 473,986	\$	:	\$ 416,741 473,986	\$ :
Carlisle Residence Rockton Residence	_	462,522 554,301		177,560 307,710	462,522 554,301	165,365 286,575
	\$	1,907,550	\$	485,270	\$ 1,907,550	\$ 451,940
Total net book value of land	and	d buildings	\$	2,590,341		\$ 2,546,318

The Association operates several group homes, the acquisition of which was funded by the Province of Ontario through its respective Ministries: the MCSS and the MOH. Accordingly, the Province of Ontario has registered its financial interest on title thereby restricting the disposition of these facilities. The Association is required under the Portfolio Operating Agreement, section 7.1, to obtain written consent prior to the disposition of these residences, to which consent may be withheld. In the event of such disposition, the excess of proceeds less any encumbrances against the respective project would be payable to the Province of Ontario through the respective Ministries. Due to fluctuations in market values and the uncertainty regarding the timing of any disposition, the extent of such liability is not determinable and has not been recorded in the financial statements. During the year, there were no dispositions which would require a liability to be recorded to MCSS or the MOH.

3.	Long-term Debt				
		_	2017		2016
×.	Mortgage - \$3,764 monthly payments of principal and interest at 2.16% semi-annually, secured by Carlisle and Rockton Residences, maturing November 2019	\$	531,552	\$	564,883
	Mortgage - \$2,054 monthly payments of principal and interest at 4.66% annually, secured by Silver Court Residence, maturing February 2018		121,011		139,558
	Mortgage - \$2,544 monthly payments of principal and interest at 4.66% semi- annually, secured by Mohawk Residence, maturing January 2018		147,666	12	170,730
			800,229		875,171
	Less: Current portion	-	302,856		74,942
		\$	497,373	\$	800,229

Principal repayments for the next three years are as follows:

ah 21 2017

2018	\$ 302,856
2019	34,797
2020	 462,576
	\$ 800,229

#### March 31, 2017

#### 4. Ministry of Housing Capital Reserve

The Ministry of Housing Capital Reserve Fund has been established to provide for the future major expenditures of the residences. The Association increases this reserve each year by \$2,748.

#### 5. Internally Restricted Reserve Fund

On April 24, 2012, the Board of Directors resolved to create an Internally Restricted Reserve Fund with proceeds from the sale of the Hildegard residence. Funds in the amount of \$123,000 are restricted for use for future real estate purchases or as directed by the Board of Directors.

#### 6. Economic Interest

The Association has an economic interest in CHOICES Foundation Inc. (the "Foundation"). The objective of the Foundation is to pursue fundraising activities, which may benefit the Association. The net assets reported by the Foundation are \$810,977 (2016 - \$816,261).

#### 7. Contingencies

There are certain legal claims outstanding that have arisen in the normal course of business. Due to the nature of these claims and the inability to estimate the outcome, no amounts have been recorded in these financial statements.

#### March 31, 2017

#### 8. Financial Instrument Risks

#### Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Association is exposed to credit risk resulting from the possibility that a customer or counterparty to a financial instrument defaults on their financial obligations. The Association is subject to credit risk through its accounts receivable. This risk has not changed from the prior year.

#### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Association is exposed to interest rate risk arising from the possibility that changes in interest rates will affect the fair value of its long-term debt. This risk has not changed from the prior year.

#### **Liquidity Risk**

Liquidity risk is the risk that the Association encounters difficulty in meeting its obligations associated with its financial liabilities. Liquidity risk includes the risk that, as a result of operational liquidity requirements, the Association will not have sufficient funds to settle a transaction on the due date; will be forced to sell financial assets at a value, which is less than what they are worth; or may be unable to settle or recover a financial asset. Liquidity risk arises from the Association's accounts payable and accrued liabilities and long-term debt. This risk has not changed from the prior year.

#### 9. Comparative Amounts

The comparative amounts presented in the financial statements have been reclassified to conform to the current year's presentation.

### March 31, 2017

#### 10. Administrative Expenses

The Association's administrative expenses are allocated based on project costs, which are based on management's best estimate on the service or effort expended, as follows:

		2017	_	2016
Expenses				
Employee salaries	\$	408,272	\$	276,770
Employee benefits		103,226		84,068
Insurance		12,118		66,236
Miscellaneous		13,337		2,746
Purchased services		183,350		247,441
Rent		64,763		64,518
Repairs and maintenance		19,119		13,733
Staff training		64,247		10,154
Staff travel		2,571		4,101
Supplies		45,072		16,418
Utilities		10,476		13,672
	\$	926,551	\$	799,857
Allocation to programs				
Day Programs	\$	54,652	\$	88,404
Family Home Program		68,139		46,362
Supported Independent Living Program		78,846		24,599
Group Living Support Program		698,484		602,461
Inclusion and Respite Support Program	2	23,410		28,071
Small Water Works Program		300		1,800
Ministry of Housing Program		2,720		8,160
	\$	926,551	\$	799,857